



## Results for nine months ended 30 September 2016

- Fixed services revenue grew 26.1% to S\$77.1 million
- Well placed to capture new opportunities in the digital space

**SINGAPORE, 18 October 2016** - M1 Limited (M1) today announced the unaudited group financial results for the nine months ended 30 September 2016.

For the nine months ended 30 September 2016, service revenue decreased 1.4% year-on-year to S\$604.5 million. Traditional telecommunications services, such as international call and roaming, continued to be impacted by OTT (over-the-top) services and there was a slowdown in excess data usage revenue in the latest quarter. However, the key growth segments continue to trend well and M1 made further progress on various new initiatives around IoT (Internet-of-Things) and cyber security.

Net profit after tax declined 12.6% year-on-year to S\$117.9 million mainly due to increased depreciation and amortisation expenses from higher fixed asset base in respect of 4G network and new services.

Fixed services continued to post strong growth, with revenue increasing 26.1% year-on-year to S\$77.1 million and now accounts for 12.8% of service revenue. The growth was mainly driven by higher contribution from corporate segment, as M1 continued to further penetrate the corporate and government sectors. M1's fibre customer base increased 7,000 in the quarter to 152,000.

During the quarter, M1 also added 10,000 postpaid customers and 4,000 prepaid customers, to bring the total mobile customer base to 1.99 million. Mobile churn remained stable quarter-on-quarter at 0.9%.

Average postpaid smartphone data usage was 3.4GB per month in third quarter of 2016, from 3.3GB per month a year ago. Mobile data revenue increased 6.2% percentage points year-on-year to 54.2% of service revenue in the latest quarter.

To grow in the IoT space, M1 announced the launch of Singapore's first nationwide commercial Narrowband-IoT network deployment in August 2016. This will improve the performance of IoT devices and further augment our service offerings.

"The needs and behaviour of our consumers and corporates are changing rapidly. We will continue to make network investments to provide our customers with a superior and all-encompassing experience while also tapping into new growth areas in data analytics, IoT and other solutions," said Ms Karen Kooi, Chief Executive Officer, M1.

Based on current economic outlook and barring unforeseen circumstances, we estimate decline in net profit after tax for the year 2016 to be around the year-to-date range.

More details are available at the following links:

**M1 direct weblink:**

<https://www.m1.com.sg/aboutm1/investors/financialandoperatingresults>

**SGX direct weblink:**

[http://www.sgx.com/wps/portal/sgxweb/home/company\\_disclosure/company\\_announcements](http://www.sgx.com/wps/portal/sgxweb/home/company_disclosure/company_announcements)